

Kim's Recent Market Activity

JUST SOLD



21319 Evalyn Avenue, Torrance, 90503

3 bed | 3 bath | 2,200 SF

Details below!

Represented Seller

JUST SOLD



623 1st Place, Hermosa Beach, 90254

4 bed | 3 bath | 2,371 SF

SOLD FOR \$1,700,000

Represented Buyer

JUST SOLD



2872 W. 226th Street, Torrance, 90505

4 bed | 3 bath | 2,337 SF

SOLD FOR \$1,383,000

Represented Buyer

I sold this home to my clients in 2016. When they contacted me to sell in 2021, it was well maintained but a bit outdated.

- The master bathroom saw the largest transformation.
- Other projects: paint touch ups; new light fixtures & stair railing; updated fireplace surround; refinished deck; landscaping; deep cleaning & partial home staging.
- 100% of funds used for these transformations were fronted (\$26k) by Compass Concierge and the work was overseen by my team.
- All work was completed in less than 1 month.



The demanding market surpassed all expectations & we sold the home for well over the appraised value.

- Due to the bidding war, all terms were negotiated to provide my client with peace of mind for an easy close since I knew the property would not appraise.
- Offer highlights included: No appraisal contingency, shortened loan & inspection contingency time frames free rent back for 37 days.
- Listed for \$1,395,000
- **Sold for \$1,642,000**
- **12 offers received**
- **5 days on market**
- **\$247,000 over asking**

We Love Hearing From Our Clients

"My husband and I used Kim Doner and her team to find a property in the South Bay.

Kim is everything you want in a real estate agent - smart, professional and super communicative.

She is the person you want in your corner. She fights hard for her clients and always has their best interest at heart.

Kim has excellent negotiating skills in a competitive market.

Once we were in escrow, Kim made sure we were taken care of - setting up all the necessary inspections, it felt like we did not have to lift a finger.

She is extremely organized and detailed oriented.

Kim makes you feel like you are her only client.

You can tell she has a passion for real estate and finding her clients the perfect home.

We are grateful that she was our real estate agent and we would recommend her to anyone looking for a home in the South Bay."

-Buyer of 2872 W. 226th Street, Torrance (above)



Kimberly Doner

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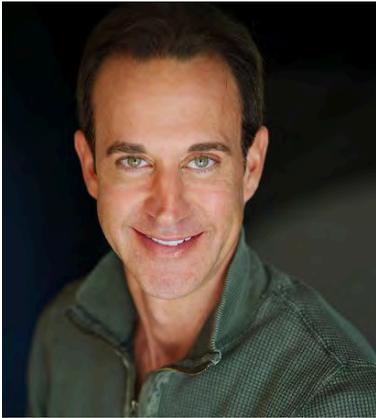
kimberlydoner.com



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Buyers' Specialist

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310.567.1147 (mobile)

New Buyer Agent Added to The Team

Tom and I have known each other for over a decade and I am excited to have him join my team!

Tom is a stand up guy who brings enthusiasm, professionalism and knowledge to the team. He was one of the FIRST to sell real estate in California using 100% cryptocurrency and he also helped an investor client purchase a property entirely over Snapchat.

As the former Worldwide Vice President of Digital Marketing at Warner Brothers, Tom developed successful campaigns for blockbuster franchises such as Harry Potter, Batman, Sex & The City and Lord of the Rings, etc.

Tom's vast digital experience allows him to utilize the Compass platform to its fullest capacity so that your real estate journey is optimized and simplified.

Welcome Tom!

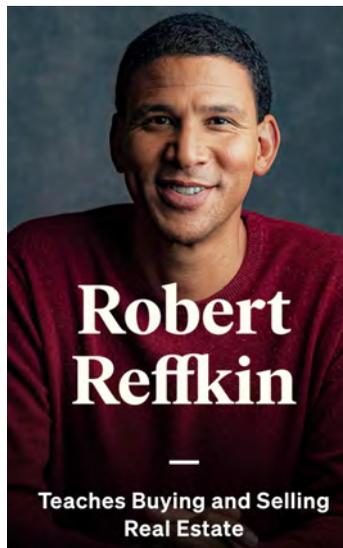
Robert Reffkin, Compass' Founder & CEO, launches the first-ever Real Estate Course on MasterClass!

This brand new course offers tips and tricks on how to buy & sell real estate.

The course aims to demystify the real estate market by providing insights needed to buy or sell a home and the value of working with a great agent.



MasterClass — it is an online education platform where 'students' can access tutorials and lectures taught by experts in various fields.



Visit [MasterClass.com](https://www.masterclass.com) to watch the trailer or start learning today.

Southwood Real Estate Happenings

Status	Address	Beds	Baths	Sq Ft	Price
Coming Soon	5610 W Carson Street	3	2	1,854	\$1,200,000
Pending	22018 Ladeene Avenue	3	2	1,155	\$975,000
Pending	21418 Anza Avenue	3	2	1,165	\$998,000
Pending	21305 Anza Avenue	3	2	1,658	\$1,195,000
Closed	22017 Grant Avenue	3	2	1,556	\$1,100,000
Closed	21710 Anza Avenue	3	2	1,140	\$1,050,000
Closed	21319 Evalyn Avenue	3	3	2,206	\$1,642,000
Closed	5101 Merrill Street	3	2	1,216	\$1,110,000
Closed	5020 Torrance Blvd	4	2	1,571	\$875,000
Closed	21913 Linda Drive	4	2	1,712	\$1,437,000
Closed	22014 Reynolds Drive	4	4	2,622	\$1,525,000
Closed	21517 Scannel Avenue	3	2	1,162	\$1,300,000
Closed	5510 Beran Street	3	2	1,162	\$1,185,000

Have you been? Want to Win?



Like or Follow [@kimberlydoner_compass](https://www.instagram.com/kimberlydoner_compass) on Instagram & **private message me for a chance to win 2 delicious breakfast burritos from Baran's 2239.** Our local 2019 Michelin rated dining spot!



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