

## Kim's Recent Market Activity

### JUST LISTED



512 Brooks Ave. #3, Venice

3 bed | 3 bath | 2,356 SF

Listed for \$2,085,000

Representing Seller

### IN ESCROW



5010 Pso Del Pavon, Torrance 90505

4 bed | 3 bath | 2,291 SF

Listed for \$1,649,000

Representing Seller

### IN ESCROW



3220 Merrill Dr. #28, Torrance, 90503

3 bed | 2 bath | 1,243 SF

Listed for \$585,000

Representing Seller

### IN ESCROW



4277 W. 166th St., Lawndale

3 bed | 2 bath | 1,173 SF

Listed for \$849,000

Representing Seller

### IN ESCROW



959 5th St. #B, Hermosa Beach

4 bed | 5 bath | 2,450 SF

Listed for \$2,449,000

Representing Buyer

### IN ESCROW



21921 Marjorie Ave., Torrance, 90503

3 bed | 2 bath | 1,695 SF

Listed for \$999,000

Representing Buyer

### IN ESCROW



2052 261st St., Lomita

5 bed | 3 bath | 2,676 SF

Listed for \$995,000

Representing Buyer

### JUST SOLD



2476 Santa Ana Ave. #1, Costa Mesa

3 bed | 3 bath | 1,354 SF

Sold for \$950,000

Represented Buyer

### JUST SOLD



2164 Buckingham Pkwy #11, Culver City

2 bed | 2 bath | 1,497 SF

Sold for \$730,000

Represented Buyer



**Kimberly Doner**  
310.720.7933  
kim@kimberlydoner.com  
DRE 01828186  
kimberlydoner.com



facebook.com/kimberlydonerhomes

@kimberlydoner\_compass

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## A Note From Kim...

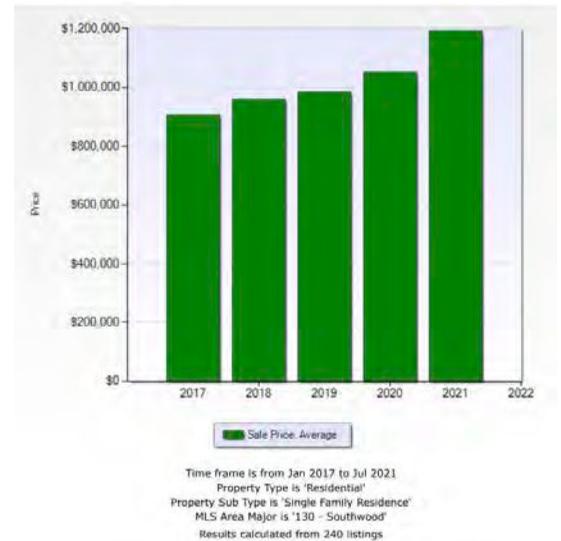
Hello Neighbors!

Our local real estate market is still very hot even though there have been talks of a cool down and slight shift to somewhat of a more normal and healthy market. August is one of the tougher months to sell since so many people are on vacation and now that things have opened back up a bit, I think the number of people traveling is higher than ever after not being able to for such a long period of time. On a personal note, this summer, our family went to Bend, OR, Sunriver, OR, Hayden Lake, ID and Zion, UT (where we got caught in a crazy flash flood!).

Check out the graph to the right - appreciation in Southwood home prices continue to rise which is no surprise since buyers want the top rated schools and proximity to everything we have. Be happy and healthy and please reach out to me for any real estate needs or vendor referrals!

Best,  
Kim Doner

## Southwood Appreciation



## We Love Hearing From Our Clients

"As first time home buyers, we couldn't have been more fortunate in our choice of realtors. Kim and her team have a high standard of excellence that exceeds five stars. Kim was reliably attentive at all times, and always quick to answer via text or phone. She took the time to walk us through every step and question, and spent many nights and weekends talking with us.

She always made us feel as though we were her number one priority.

In addition to the unmatched service, Kim's expertise was truly refreshing, and her attention to detail is beyond compare. Kim had an unflustered, solid answer for every unknown scenario that came our way (everything from recommendations for legal advice to inspectors, contractors, cleaners, etc.) While that may be expected in a realtor, it's obvious that everyone in Kim's circle has been carefully vetted, as the quality of trustworthiness & service is equal in every direction she points.

Working with Kim makes the massive decision of buying a home seem manageable, comfortable and safe. Her kind, down to earth honesty and approachability extends to her entire team.

She got us to the accepted offer stage not once but TWICE in an unprecedented competitive market, in the exact neighborhood we sought.

To work with her is to be in very good hands, and anyone selling or buying should look no further."

~The Bunker Family, Buyer (South Redondo)

## Southwood Real Estate Happenings

Status	Address	Beds	Baths	Sq Ft	Price
Active	4202 Torrance Blvd.	3	2	1,380	\$929,000
Active	4405 Sepulveda Blvd.	3	2	1,155	\$950,000
Active	21602 Talisman St.	3	2	1,140	\$995,000
Active	21506 Reynolds Dr.	4	2	1,776	\$1,300,000
Active	21718 Ladeene Ave.	4	2	2,010	\$1,399,888
Active	5510 Glenn Pl.	3	2	2,036	\$1,425,000
Pending	5033 Lillian St.	3	3	1,738	\$995,000
Pending	21921 Marjorie Ave.	3	2	1,695	\$999,000
Pending	21613 Linda Dr.	3	2	1,175	\$1,050,000
Pending	21510 Reynolds Dr.	3	2	1,483	\$1,129,000
Pending	21733 Barbara St.	3	2	1,120	\$1,199,000
Pending	21605 Ellinwood Dr.	3	2	1,911	\$1,299,000
Pending	21213 Palos Verdes Blvd.	3	2	1,140	\$959,000

## Have you been? Want to Win?



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**Kimberly Doner**

310.720.7933

kim@kimberlydoner.com

DRE 01828186

kimberlydoner.com



facebook.com/kimberlydonerhomes

@kimberlydoner\_compass

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